

**NORTHEAST ALABAMA PURCHASING ASSOCIATION  
1701 Chestnut Street  
Gadsden, Alabama 35901**

January 7, 2010

Fleet Safety Equipment  
1613 Dowzer Avenue  
Pell City, Al 35125

Attn: Nathan Nichols


Dear Mr. Nichols:

The Northeast Alabama Purchasing Association would like to confirm renewal of Bid # 3007 for Safety Equipment.

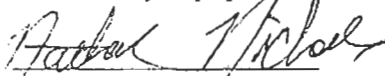
This renewal period represents the Third year of a maximum three-year contract.

Please fax a signed copy of this letter to confirm your agreement with the above terms of renewal. (Attn: Lisa Noah, fax 256-549-4711)

Sincerely,

  
Greg Noah  
NEAPA Coordinator

Fleet Safety Equipment

  
Representative

Branch Manager  
Title

2008019

RESOLUTION NO. R-38-08

**Awarding Bid No. 3007**

Whereas, pursuant to the general competitive bid law, Sections 41-16-50 *et seq.*, Code of Alabama 1975, sealed bids were requested for Bid No. 3007 for vehicle safety equipment; and

Whereas, bids were received, opened and read in public on January 2, 2008; and

Whereas, Fleet Safety Equipment, Inc., 1613 Dowzer Avenue, Pell City, AL 35125, submitted the lowest bid which meets the City's requirements and specifications and is a responsible bidder; and

Whereas, the Assistant Purchasing Agent has recommended that the bid be awarded to Fleet Safety Equipment, Inc.;

Now, Therefore, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF GADSDEN, ALABAMA, as follows:

1. The bid is awarded to Fleet Safety Equipment, Inc.
2. The Mayor is authorized to enter into a contract for the labor, services, work, materials, equipment, supplies or other personal property specified in the bid documents.

I hereby certify that this resolution was duly adopted by the City Council of Gadsden, Alabama, at a meeting held on January 29, 2008.

Iva Nelson  
Iva Nelson, City Clerk

# Fleet Safety

Manufacturer	Description	Item #	Price
Whelen	Corner Strobe System with 2- 15' Cables and 2- 30'	S690CCCC 2-EXT 30's	215 <sup>00</sup>
Whelen	Strobe Beacon Amber	2015HPA	70 <sup>00</sup>
Whelen	WigWag for Crown Vic	SSFPOSC06	31 <sup>00</sup>
Whelen	TIR3 Surface Mount LED various Colors except clear	RS*03ZCR	50 <sup>00</sup>
Whelen	Surface Mound LED Clear	RSC03ZCR	55 <sup>00</sup>
Whelen	Siren Driver	295SL100	144 <sup>00</sup>
Whelen	Speaker w/bracket	SA315	114 <sup>00</sup>
Whelen	10 Switch Pursuit Box	PCC-10P4	139 <sup>00</sup>
Whelen	LED Dash Light	TLN1B	123 <sup>00</sup>
Whelen	LED Double Dash Light	TLN2BB	223 <sup>00</sup>
Whelen	Strobe Lightbar- 8 Strobes w/TDs, Alley Lights, and rear flashers	9M-FSPLUS	850 <sup>00</sup>
Whelen	LED Lightbar 14 LED Modules wTDs, Alleys and Traffic Advisor Function	FS-LIBERTY-NEAPA	1299 <sup>00</sup>
Havis Shields	Trunk Tray Driver Side	C-3190	115 <sup>00</sup>
Whelen	% off list price from current price book	*%OFFLIST-WH	41%
Pro-Gard	% off list price from current price book	*%OFFLIST-PG	25%
Havis-Shields	% off list price from current price book	*%OFFLIST-HS	35%
Fleet Safety	In-car digital video system for vehicles without existing computers - *see specs below	FS-CAM-COMMANDER	7499 <sup>00</sup>
Fleet Safety	In-car digital video system for vehicles with existing computers - *see specs below	FS-CAM-CAPTAIN	3499 <sup>00</sup>
Fleet Safety	Standard Access Point High Power Amplifier. Indoor High Gain Antenna with 10 Simultaneous clients at 1MB per second	FS-HOTSPOT-1210	2978 <sup>00</sup>
Fleet Safety	Supports 10 cars or less. Raid 5 for data redundancy. Multiple Network cards Encryption and Security All FS-Cam server software to support video and evidence downloading, Messaging and workstation support	FS-LIEUTENANT	3450 <sup>00</sup>
Fleet Safety	Fleet Safety CPU with ruggedized touch screen and keyboard. FS-CAM.COM	FS-COMNC	3750 <sup>00</sup>

Total \$ 24,604<sup>00</sup>

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**\*FS-CAPTAIN (# FS-CAM CAPTAIN)**

• Front facing Sony Digital Camera	Included
• Body Microphone	Included
• In-Car High Sensitive Microphone	Included
• Officer "Help" button	Included
• Garmin GPS Antenna	Included
• G-FORCE Indicator	Included
• High Speed Detector	Included
• In-Car AVL Mapping & Routing	Included
• Multiple subject data entry	Included
• Multiple data vehicle entry	Included
• Multiple data search	Included
• All Mounting Equipment/cables and Accessories	Included
• On-Site Installation Training	Included
• On-Site Officer End-User Training	Included
• On-Site Administrator/I.T. Training	Included
• In-State Support Facility	Included
• In-Car Captain Software	Included
• One Year Hardware and Software Warranty	Included
• Support Facility	Included
• 802.11g/b Wireless Antenna	Included
• 802.11g/b Download support software	Included
• 1-800 and On-line Support	Included
• Direct number for personal FS-CAM rep	Included

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**\*FS-COMMANDER (#FS-CAM COMMANDER)**

• Standard 40 GB Hard Drive	Included
• Commander-Hard Drive Recording System	Included
• Front facing Sony Digital Camera	Included
• Body Microphone	Included
• In-Car High Sensitive Microphone	Included
• Touch Screen Video View Camera Monitor	Included
• Garmin GPS Antenna	Included
• G-FORCE Indicator	Included
• High Speed Detector	Included
• In-Car AVL Mapping & Routing	Included
• Multiple subject data entry	Included
• Multiple data vehicle entry	Included
• Multiple data search	Included
• All Mounting Equipment/Cables and Accessories	Included
• On-Site Installation Training	Included
• On-Site Officer End-User Training	Included
• On-Site Administrator/I.T. Training	Included
• In-Car Commander Software	Included
• One Year Hardware and Software Warranty	Included
• In-State Support Facility	Included
• 802.11g/b Wireless Antenna	Included
• 802.11g/b Download support software	Included
• 1-800 and On-line Support	Included
• Direct number for personal FS-CAM rep	Included

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**Available Options for both Camera Systems**

- AVL Dispatch mapping, per car
- Rear facing Sony Digital Camera
- Body microphone
- Extended warranty: software per year, up to two years
- Extended warranty: hardware per year up to two years
- DVD player with USB and Flash Card reader  
(no video conversion required)
- \*1.6 MHz, 40 Gb minimum Laptop for the Captain System
- Software update (per system, per year)
- Software repair (per hour) if out of warranty
- Hardware repair (per hour) if out of warranty
- Laptop mount for the Captain System

**Vehicle Safety Equipment**

**Bid # 3007**

Name of your Company: Fleet Safety Equipment, Inc.

Street Address: 1613 Dowzer Ave.

Mailing Address: 1613 Dowzer Ave.

City & Zip Code: Pell City, AL 35125

Contact Person & Phone: Darrin Hope or Nathan Nichols 800-847-876

Signature & Date: Nathan C. Nichols 1/2/2008

Fax Number: 205-338-7002

Tax Identification Number: 797-48816-7

**This form must be completed and attached to the bid shee**